

## MORE THAN MAILING AND SHIPPING, REDEFINE CUSTOMER LOYALTY

Whether you manage a mail center or ship packages, Neopost's Enhanced Mailing & Shipping (EMS) technology enables you to mail and ship packages quickly, efficiently and economically.

**MAXIMIZED COST SAVINGS**

**POWERFUL ANALYTICS**

**ADVANCED TRACKING**



### IMPROVING CUSTOMER LOYALTY JUST GOT EASIER

Keeping the lines of communication open with customers is one area where businesses may fall short, not by any fault of their own. Much of it is due to incorrect addresses and lost packages in the mailing and shipping stream. These lost packages result in unaccounted mailing costs and unhappy customers. Besides eroding the bottom line, the expense of not communicating with a customer is even greater – it diminishes loyalty.

Customers expect their packages to arrive on time; you should expect a simple solution to process your mail and save money. Don't settle for anything less.

Neopost EMS powerful analytics offer many tools to manage cost and build customer relationships. This technology can analyze your company's mail and shipping operations and pinpoint incorrect addresses, lost packages and identify where money is being wasted. The address correction feature eliminates many of the problems that lead to returned and misdirected deliveries, delayed deliveries and address correction fees. Additionally, Neopost EMS helps you manage and allocate costs by account, carrier, special service and operator productivity.

# NEOPOST ENHANCED MAILING AND SHIPPING

## MAXIMIZE THE DELIVERY PROCESS

Neopost EMS was designed from the ground up to fully utilize the Internet and your facility's network capability taking complete advantage of better communications with carriers and customers alike. Neopost EMS has the most extensive set of analytical tools and reports in the market to help you save money, eliminate waste and maximize the delivery process:

- **Shape Up Advisor** analyzes mail center operations and identifies where money can be saved. Plus it pinpoints departments that are the biggest spenders.
- **Advisor™** reports help analyze your company's shipping operations and offers advice on ways to reduce costs.
- **PAR™** program researches traceable packages by accessing the Internet. It reports a package's route and delivery status. This powerful program is set up with trigger emails that automatically send a delivery status to recipients.
- **What if Report** provides analysis of actual usage by carrier including surcharges and fees, and guides users to cost-saving alternatives.



### ADDITIONAL BENEFITS

- Multi-level accounting features enable users to assign and manage mail processing and package shipments as well as align cost to the appropriate department.
- Work-Ahead feature enables users to enter accounts for multiple batches of mail while the current batch of mail runs in real time.
- Automatic fuel surcharge calculations eliminate any hidden carrier charges.
- Email notification for shipped, delivered or late deliveries.
- International mail advisor ensures shipments meet all rules and regulations for international deliveries.
- **Best Way** rate comparison provides domestic and international rates for comparing rates and services levels.
- Online tracking, delivery status and signature capture for all carriers.

### MULTIPLE SHIPPER NUMBER SUPPORT

Neopost EMS provides support for complete company identities, allowing the shipper to process for multiple divisions, clients or customers. This powerful feature creates a separate return address and discrete billing based on carrier account numbers, which saves accounting time and increases accuracy. It is indispensable for separate entity support to third-party logistics providers (3PL).

### DATABASE INTERCHANGE (DBI) ENHANCED OPTION

DBI is an integration tool that allows users to map and exchange data between fields of ODBC-compliant databases and the Neopost EMS database. This enhanced feature allows faster processing while virtually eliminating error-prone, illegible, handwritten information.



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